

2021 Budget - ABM

Income

	2020	2021
Homeowner Assessments	\$ 1,121,555.00	\$ 1,121,555.00
Reserve Funding Fee - Clearing	\$ 120,000.00	\$ 120,000.00
Apartment Parcel Assessments	\$ 195,093.00	\$ 195,093.00
Interest Income	\$ 3,000.00	\$ 1,500.00
Transfer Fees	\$ 51,000.00	\$ 51,000.00
Lien / Late Fees	\$ 22,000.00	\$ 22,000.00
Documentation / Inspection Fee	\$ 69,000.00	\$ 69,000.00
Recreation - Programs	\$ 70,000.00	\$ 42,000.00
Rec Sponsorships	\$ -	
Swim Team	\$ 21,000.00	\$ 21,000.00
Memberships	\$ 40,000.00	\$ 31,800.00
Pool Use (Daily Swim)	\$ 7,000.00	\$ 7,000.00
Event Center		\$ 47,000.00
Facility Rental	\$ 134,000.00	\$ 23,400.00
Commissions	\$ 34,000.00	\$ 34,000.00
Management Fees	\$ 31,605.00	\$ 31,605.00
Events	\$ 40,000.00	\$ 15,000.00
R.V. Park - Rental Income	\$ 89,250.00	\$ 89,250.00
Concessions		
Tennis Club - Guest Fee	\$ 1,000.00	\$ 500.00
Miscellaneous Income	\$ 250.00	\$ 250.00
Registrations	\$ 9,000.00	\$ 7,000.00
DGM Parking	\$ 3,000.00	\$ 3,000.00
Desert Garden Montessori	\$ 4,463.00	\$ 4,463.00
Property Registration	\$ 18,000.00	\$ 12,000.00
Legal Fee Reimbursement	\$ 20,000.00	\$ 10,000.00
	\$ 2,104,216.00	\$ 1,959,416.00

Expenses

	2020	2021
Accounting & Audit	\$ 14,000.00	\$ 33,200.00
Advertising	\$ 17,000.00	\$ 15,500.00
Auto Expense	\$ 5,320.00	\$ 5,320.00
Bank Charges	\$ 500.00	\$ 1,500.00
Credit Card Transaction Fees	\$ 8,000.00	\$ 8,000.00
Community Outreach		
Contingency	\$ 5,000.00	\$ 17,922.00
Communications	\$ 2,620.00	\$ 2,620.00
Contributions	\$ 2,000.00	

Common Area Maint. Contract	\$ 32,000.00	\$ 32,000.00
Cost of Sales - Events	\$ 15,000.00	\$ 6,000.00
Cost of Sales - Programs	\$ 10,000.00	\$ 5,000.00
Cost of Sales - Rentals	\$ 6,000.00	\$ 4,000.00
Drainage Channels	\$ 70,000.00	\$ 70,000.00
Education & Seminars	\$ 4,000.00	\$ 3,000.00
Electric - Facilities	\$ 37,000.00	\$ 35,000.00
Escrow Processing Cost		\$ 9,000.00
FM- -Building Maintenance	\$ 19,000.00	\$ 25,000.00
FM - Contract Maintenance	\$ 10,000.00	\$ 6,000.00
FM PPE		\$ 6,000.00
FM - Janitorial	\$ 16,500.00	\$ 14,000.00
Equipment Repair	\$ 12,000.00	\$ 10,000.00
Gas - Pool Heater	\$ 17,000.00	\$ 16,000.00
Fuel & Oil	\$ 8,400.00	\$ 7,500.00
Graffiti	\$ 1,000.00	\$ -
Health / Life Insurance	\$ 105,650.00	\$ 92,959.00
Disability Insurance	\$ 6,960.00	\$ 7,500.00
Insurance-Directors & Officers	\$ 22,741.00	\$ 12,000.00
Insurance - Gen. Liability	\$ 38,857.00	\$ 38,857.00
Insurance - Workers Comp.	\$ 11,000.00	\$ 11,000.00
Landscape Maint.	\$ 27,000.00	\$ 27,000.00
Dump Fees	\$ 12,000.00	\$ 12,000.00
Legal-Enforcement	\$ 55,000.00	\$ 40,000.00
Legal-General Matters	\$ 10,000.00	\$ 20,000.00
Licenses & Dues	\$ 4,000.00	\$ 4,000.00
Collection Costs	\$ 8,000.00	\$ 10,000.00
Office Supplies & Printing	\$ 17,000.00	\$ 17,000.00
Office Equip. & Computers	\$ 1,500.00	\$ 1,500.00
Office IT Services	\$ 22,020.00	\$ 27,000.00
Office Equipment Maintenance		
Office Equipment Lease	\$ 20,000.00	\$ 20,000.00
Payroll Taxes	\$ 74,096.00	\$ 67,876.00
Pensions	\$ 73,386.00	\$ 60,247.00
Pool Chemicals	\$ 8,000.00	\$ 8,000.00
Recreation Equip./Supplies	\$ 3,000.00	\$ 1,000.00
Postage	\$ 13,000.00	\$ 11,000.00
Reserve Allocation	\$ 226,738.00	\$ 190,000.00
Reviews	\$ 25,430.00	\$ 1,900.00
Special Projects		\$ 1,550.00
Salaries	\$ 857,139.00	\$ 784,706.00
Seasonal labor/Temp	\$ 23,000.00	\$ 19,000.00
Salaries - Overtime	\$ 5,000.00	\$ 8,000.00
Salaries - PPE		\$ 4,000.00

Security & Monitoring	\$ 18,529.00	\$ 18,529.00
Small Tools	\$ 4,000.00	\$ 4,000.00
Sprinkler Repair & Maint.	\$ 7,000.00	\$ 7,000.00
Tax - Corporate	\$ 80.00	\$ 80.00
Tax - Personal Property	\$ 1,000.00	\$ 1,000.00
Tax - Real Estate	\$ 600.00	\$ 600.00
Telephone	\$ 7,200.00	\$ 6,500.00
Telephone - Answering Service	\$ 1,500.00	\$ 1,500.00
Uniforms & Apparel	\$ 2,700.00	\$ 2,000.00
Water	\$ 78,750.00	\$ 87,550.00
	\$ 2,104,216.00	\$ 1,959,416.00

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